

REQUEST FOR PROPOSAL (RFP) for Empanelment of Agencies for Hiring of Manpower

RFP No: N-21/66/2021-NeGD dated 3rd September 2021

CPP Portal Tender ID - 2021_DIT_646505_1

Responses to Queries & Corrigendum

Section A: Responses to Queries
Section B: Corrigendum

Section A: Responses to Queries

Sr.	Existing	Queries	Clarification
1	Section 10: Pre-qualification Criteria Sr. iv on Project Experience	We are requesting to you kindly clarify if we have supply of manpower 200+ in Govt. project it is necessary to give their turnover.	As per RFP i.e. in case of Client is a Government Entity then No Annual Statement Required.
2	Section 10: Pre-qualification Criteria Sr. iv on Project Experience	Kindly clarify whether our work order for providing manpower will be eligible.	Similar nature of Hiring of Manpower business/ assignments include deployment as well.
3	Section 10: Pre-qualification Criteria Sr. iv on Project Experience	Request to relax the clause as below. Must have completed projects of similar nature of Hiring of Manpower business/ assignments in the last 7 financial years (2014-15 to 2020-21)	No change. As per RFP.
4	Section 10: Pre-qualification Criteria Sr. iv on Project Experience	As per our Understanding Ongoing Project will be considered. Please Confirm	As per RFP i.e. In case of on-going projects, bidder must have achieved the milestone or completed first phase for hiring human resources
5	Section 10: Pre-qualification Criteria Sr. iv on Project Experience	Please confirm whether Any Technical / Managerial Manpower Experience will be considered or you want Specific IT Manpower Experience.	As per RFP.
6	Section 10: Pre-qualification Criteria Sr. v on Government Experience	We are requesting to you kindly accept manpower outsourcing order instead of Recruitment. As we have done project majorly in Govt. Sector i.e JAPIT/BECIL/ NICSI for providing manpower. We have also done recruitment in that project but in the work order they have mentioned only	Similar nature of Hiring of Manpower for business/ assignments include deployment as well.

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		providing manpower instead of recruitment.	
7	Section 10: Pre-qualification Criteria Sr. iii on Financial Standing	Request to relax the clause as below. The Bidder should have average annual turnover of minimum Rs. 80 Crore for the last three financial years (2018-19 & 2019-20 & 2020-21)	As per RFP & recommendation proposed at Section B of this document
8	Sub-section 12.2: Technical Evaluation Criteria: para c, Sr. i Financial Standing	Request to relax the clause as below. Rs 50-70 Crore - 8 marks Rs 71-90 Crore - 10 marks Rs 91-150 Crore - 12 marks Rs 151 Crore or more - 15 marks	As per RFP & recommendation proposed at Section B of this document
9	General	Please confirm if any overseas Project experience will be considered or not?	All the project experiences from India and overseas will be considered.
10	Sub-section 13.1: Award Criteria, para b	Please confirm if Rank 4 and 5 will be considered for Empanelment? Please Confirm if Rank 2 and Rank 3 is not ready to Match L1 Price Then rank 4 and 5 will be considered to match L1 Price or Not	No change. As per RFP.
11	Form 10 at Annexure III: Financial Proposal	Onetime Fee needs to be quote for CTC Per Annum or CTC Per Month	As per RFP.
12	General	Micro & Small Enterprises (MSEs) in all public procurements subject to meeting of quality and technical specifications. Therefore, we are hereby humble requested you to please allow exemption for	As per Corrigendum given at Section B of this document.

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		Turnover & Experience.	
13	Section 10 : Pre-qualification Criteria	<p>NeGD has not introduced any provisions for MSME, NSIC and Startup Organization against the mentioned clause in RFP. As per Govt of India following benefits are applicable for MSME/Startup Bidder's:</p> <ul style="list-style-type: none"> • Relaxation in Work Experience and Turnover. • We request you to kindly allow Startup and MSME Vendors also to participation in tender by giving the above benefits. • Further, we request NeGD to consider 25 Crore Average Turnover for MSME and Startup Vendors. 	As per Corrigendum given at Section B of this document.
14	Section 10 : Pre-qualification Criteria Sr. iv on Project Experience	<p>As per Govt of India following benefits are applicable for MSME/Startup Bidder's: Relaxation in Work Experience and Turnover.</p> <p>We request you to kindly allow to add the Provisions for Startup and MSME Policies for Bidders to participate in tender by giving the above benefits.</p> <p>Further we request you to kindly modify the requirement as below for Startup/MSME Vendors:</p> <ul style="list-style-type: none"> • At-least ONE project providing 150 manpower for a Client with the Turnover of Rs 500 Crore or 	As per Corrigendum given at Section B of this document.

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		more, OR, <ul style="list-style-type: none"> • At-least TWO projects providing 75 or more manpower each project for Client(s) with the Turnover of Rs 500 Crore or more, OR, • At-least THREE projects providing 50 or more manpower each project for Client(s) with the Turnover of Rs 500 Crore or more 	
15	Sub-section 12.2: Technical Evaluation Criteria Sr. i. Financial Standing -	Considering the exemptions towards Turnover and Work Experience as per Startup and MSME Vendors, we request you to please amend the clause as: Rs 25-30 Crore - 10 marks Rs 30-35 Crore - 12 marks Rs 35-40 Crore - 15 marks	As per Corrigendum given at Section B of this document.
13	Sub-section 12.2: Technical Evaluation Criteria Sr. ii. Project Experience -	Considering the exemptions towards Turnover and Work Experience as per Startup and MSME Vendors, we request you to please amend the clause as: Projects with 150 or more hiring: 20 Marks Additional Project: 20 marks	As per Corrigendum given at Section B of this document.

Section B: Corrigendum

#	Existing	New
1	Section 10 : Pre-qualification Criteria Sr. iv (Project Experience)	All the project experiences from India and overseas will be considered.
2	Section 10 : Pre-qualification Criteria Sr. iii on Financial Standing	In case the Bidder is an MSME (subject to submission of valid documentary evidence as a recognized MSME) or a Startup Medium Enterprise (subject to submission of documentary evidence as Startup Medium Enterprise recognized by DIPP), the Criteria of average annual turnover of minimum Rs. 100 Crore for the last three financial years (2018-19 & 2019-20 & 2020-21) is relaxed subject to

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		satisfying other criteria including this Amendment/Corrigendum. However, they will need to submit the actual annual turnover documents certified by CA.
3	Section 10: Pre-qualification Criteria Sr. iv on Project Experience	No Change. As per RFP .
4	Section 10: Pre-qualification Criteria Sr. v on Government Experience	In case the Bidder is an MSMEs (subject to submission of valid documentary evidence as a recognized MSME) or a Startup Medium Enterprise (subject to submission of documentary evidence as Startup Medium Enterprise recognized by DIPP), the Criteria of Government Experience “Must have completed projects of similar nature of Hiring of Manpower for business/ assignments for any Government Client in the last 3 financial years (2018-19 & 2019-20 & 2020-21)” is relaxed subject to satisfying other criteria including this Amendment/Corrigendum..
5	Section 10: Pre-qualification Criteria Sr. i on Legal Entity	In case the Bidder is an MSME (subject to submission of valid documentary evidence as a recognized MSME) or a Startup Medium Enterprise (subject to submission of documentary evidence as Startup Medium Enterprise recognized by DIPP), the Criteria “must be registered with the appropriate authority in India for at least past 5 years ” is relaxed. The entity registered within 10 years will be eligible to participate in the Bid process subject to satisfying other criteria including this Amendment/Corrigendum.
6	Sub-section 12.2: Technical Evaluation Criteria	In case the Bidder is an MSME (subject to submission of valid documentary evidence as a recognized MSME) or a Startup Medium Enterprise (subject to submission of documentary evidence as Startup Medium Enterprise recognized by DIPP) and satisfying other criteria including this Amendment/Corrigendum. The following evaluation method will be adopted for them: Marks on Financial Standing (15 marks) & Experience with Government (15 marks) will be excluded from total marks. The Maximum Marks for evaluation of Bids from MSMEs or Startup Medium Enterprises would be 70 (40 marks Project Experience and 30 marks on Technical Presentation). To qualify for next stage of evaluation i.e. Financial Evaluation, they will be required to secure at least 70% (i.e. 49) of 70 marks in Technical Evaluation.

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#	Existing	New
7	Sub-section 12.3: Evaluation of Financial Bid	<p>In case the Bidder is an MSME or Startup Medium Enterprise, the total marks secured out of 70 in the Technical Evaluation will be extrapolated as per 100 to bring scores of all type of Bidders at the same level.</p> <p>For example, if an MSME/Startup Medium Enterprise secures 49 (i.e. 70.00%) out of total marks of 70 it will be treated 70.00 out of 100. Accordingly the marks secured by them will be adjusted for further calculation processes.</p>
